



Marina Semenova  
Shareholder



Irina Yakimenko  
Shareholder

## Dear partners,

It was a good year for the relocation industry in Russia and CIS. International companies were more active and a new trend has emerged: major Russian companies are now implementing international mobility best practices. We are proud of the outstanding results and international recognition that our Intermark team achieved in 2017.

In this report, we will share some internal highlights as well as major changes and news for the relocation industry in Russia and CIS. We want to thank you, our clients and partners, for your trust and cooperation in 2017 and wish you all a prosperous business year ahead.

## Key figures achieved in 2017:



**503 families**

were relocated and found new homes in Russia.



**250 removals**

were successfully completed



**15 new cities**

are now covered by Intermark



**144 children**

entered international schools in Moscow



**1220 immigration files**

were successfully completed



**413 lease agreements**

were renewed in Russia

# A Message From Expat



**Petra**

Expat from Germany

**And the key question for us was:  
«Would Moscow be a good  
place to raise our children?»**

We moved to Moscow in 2016, when my husband was offered a new job here. It was four of us with our two small children; the little one was just born. When we thought about Moscow before, we imagined an exciting mix of cold winters, secret agent movies, buildings with onion-shaped towers, and impressive culture. We were also a bit afraid of not being able to understand the language with the Cyrillic script, of finding ourselves in a completely foreign world. And the key question for us was: «Would Moscow be a good place to raise our children?»

Moscow welcomed us with warm rays of sunshine. Everything was so different, so big and impressive. Intermark found a great house in an international compound for us. It was summer time and our three-month-old son David enjoyed stretching his little feet in the warm sun, cooing and smiling, while his two-and-a-half-year-old sister Paula jumped and danced in delight in our gorgeous garden.

We were definitely surprised by the weather. We didn't expect the summers to be so warm, going up to more than 30°C, but we also had no idea how cold the winters would feel. When our friends in Germany complain about being cold, we joke that what they call cold would be considered a warm day here.

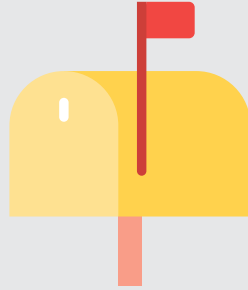
Most of all, we love the variety of things available here: from sweet Peruvian mangos to Mexican raspberries, wooden toys from Switzerland to hand-painted Russian crafts. We also really like visiting the countless historical sights that stand face-to-face with shiny modern skyscrapers.

Our daughter loves "our red house in Moscow" as she calls it fondly. At the international kindergarten she has friends from South Africa, Czech Republic, Russia, Germany, England and Bulgaria. We are living safe and quiet with lots of nature surrounding us.

On the weekends, we go sledding with the children on the hills in our area, for long walks along the lake and cook family meals together or visit the gorgeous parks. Once a week, we drive to the fantastic "Leningradsky Rynok" where you can buy anything that a gourmet could dream of. Culinary specialties from all over the world, delicious fruits and vegetables that you can always taste before you buy.

It is different from what you might expect but it is exciting, fascinating, and also challenging. Russia is an enormous country – the largest in the world – covering as many as eleven time zones. At fifty times bigger than our home country, Germany, it seemed scary at first but there are so many beautiful things to discover. You could think of Russia as a Matryoshka doll, big and beautiful but overwhelming at first. But, as you get to know it, you discover so many unexpected layers that you can fall in love with... and another... and another. So don't be afraid and get ready to fall in love. From Russia with love!

**It is different from  
what you might  
expect, but it is  
exciting, fascinating,  
and also challenging.**



To get the full version, please, send us a request to our e-mail address [relo@intermarkrelocation.ru](mailto:relo@intermarkrelocation.ru) or just send us a message on Facebook

## IMMIGRATION

- Work Permit
- Visa support (all types)
- Residence Permits
- Migration registration & notifications
- Legalization & duplicates' procurement
- Immigration due diligence

## RELOCATION

- Temporary Housing
- Orientation & Home-finding
- Legal due diligence
- Settling in & 24/7 Help-desk
- Departure Support
- Spousal support & Coaching

## MOVING

- International moving
- Domestic moving
- Transportations of antiques
- Office moving
- Vehicle moving
- Stock and storage