

ANNUAL REPORT

2019



Marina Semenova
Shareholder



Irina Yakimenko
Shareholder

DEAR PARTNERS,

2019 has been a fruitful year for Intermark. Our businesses – relocation, immigration and household goods – have demonstrated growth more than ever our clients appreciate our ability to solve all their mobility needs and the synergy it gives us when developing new solutions and best practices. We are proud to have been recognized by the American Chamber of Commerce as the Company of the Year in Small and Medium Enterprise category, which marked Intermark significant role in serving the international community in Russia and CIS.

We hope that despite the turbulent start of 2020 it will be a successful year for all our clients and partners, thank you for trusting and inspiring us.

KEY FIGURES ACHIEVED IN 2019:



907 families

were relocated and found new homes in Russia



344 removals

were successfully completed



123 children

entered international schools in Moscow



49 countries
233 cities

Intermark provided services in 2019



1610 immigration files

were successfully completed



314 lease agreements

were renewed in Russia in 2019

A Message From Expat



**Antonio
Franconieri**
Expat from Italy

«Moscow is an exceptionally beautiful city! It is nice to just wander around the city centre.»

My name is Antonio Franconieri and I moved to Russia from Italy. I've been living in Moscow for ten years now. Before I decided to finally move, I had been to this city a couple times and absolutely fell in love with Moscow. I can't say what exactly attracted me, but I guess Moscow grew on me and each time I felt more and more comfortable here.

Moving to Russia was my own decision perhaps that is why I didn't really experience any culture shock ☺ Before coming I read a lot of literature about the country and watched different videos about living in Moscow, so I was ready to live in an absolutely new place, with its own different culture, severe winters and specific language. However, there are people who meet difficulties with these issues when moving to Russia, so I try to help them. I founded an expat events' project in Moscow, where I gather people to help them to socialize with other expats and just have fun.

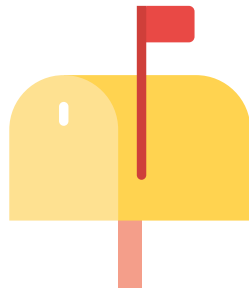
I would call myself an experienced traveler, because I have lived in many other cities, so I've seen many different people. People in Russia seem very active, at least in Moscow, there's always a feeling that everyone is very busy. One more thing I noticed is how straightforward the people here are, maybe that is why I feel like everyone is busy – people know what they want. The difference between Moscow and other cities I've lived in is the fact that so many places are open 24/7! Not just shops, but also some banks. This is very convenient and makes my life way easier.

When you move to a different country, it's impossible to avoid its culture. You definitely have to learn about it. Russians have plenty of different holidays and traditions which make it sometimes hard to keep up with them. However, I've got a favorite one – Maslenitsa. People usually do many fun activities and eat Russian pancakes called blini. Blini are the best part of Maslenitsa, they are delicious! ☺

Moscow is an exceptionally beautiful city! It is nice to just wander around the city center. There is always something for you to do. My friends and I love hanging out in new places, especially exploring new restaurants. I feel safe here and this feeling of safety is quite rare for such big cities like Moscow.

I know how hard it can be getting used to a new place, where everything feels foreign, but I also know that it is possible to get through it and make yourself feel at home.

«The difference between Moscow and other cities I've lived in is the fact that so many places are open 24/7!»



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IMMIGRATION

- Work Permit
- Visa support (all types)
- Residence Permits
- **Migration registration & notifications**
- Legalization & duplicates' procurement
- Immigration due diligence

RELOCATION

- Temporary Housing
- **Orientation & Home-finding**
- Legal due diligence
- Settling in & 24/7 Help-desk
- Departure Support
- Spousal support & Coaching

MOVING

- International moving
- Domestic moving
- Transportations of antiques
- **Office moving**
- Vehicle moving
- Stock and storage